



Specialty Wealth & Financial's Solutions Newsletter:

Financial Planning, Insurance, and Investment Solutions
From the Ordinary to the Extraordinary

Specialty Wealth & Financial Solutions Newsletter

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www.SpecialtyWealth.com

Life Insurance

Lack of life insurance can be costly for younger Canadians



Does the picture of the young snowboarder make you worry for his safety? As parents, we realize that we can't always be there to protect our children from the harm that can come to them in the course of daily life. Kids will be kids; they will be actively out there driving, skiing, biking, skateboarding, and pushing boundaries. It's just what kids do. Did you know, it is best to insure children before the age of 16?

After age 16, the risk to the health of young people increases, and so will the premiums as they look for life insurance coverage. For example, being in a car accident or developing an illness can affect their insurability in the future. What to do? Younger Canadians, even though they may have no immediate need, should look at coverage options before premiums rise as they get older. Who would be less expensive to insure, the 20 year old student, or the 40 year old contractor? Both may need coverage, but planning ahead can save money in the long run.

If your children already have life insurance, it may be time to review coverage, and options, such as the Guaranteed Insurability Benefit, and Child Oasis Critical Illness Insurance. To review your options, bring along your young adults, and [talk to your financial security advisor](#).

Investing

Lifetime Income Benefit Option? Sounds good, but is it for you?



If you are turning 71, the Lifetime Income Benefit option might be one of your choices for planning an income into retirement. An option of segregated fund policies, and the best of an annuity and a RIF, the LIB allows you to draw income for your accumulated savings in your pension, up to a maximum amount. With the lifetime income benefit option, your income won't decrease regardless of how the segregated funds perform unless excess withdrawals are taken. You get protection against the risk of outliving your money, market volatility and inflation.

By December 28th of the year you turn 71, your Registered Retirement Savings Plans (RRSPs) must be converted to an income. If you don't, the RRSP default option might not be the best plan for you. Once you commit to a LIB, you can break it, but you could lose heavily based on market performance since you started. Although LIB fees are higher than a regular Registered Retirement Income Fund or a Systematic Withdrawal Plan, it is best to [consult with your financial security advisor](#) to develop the best overall plan for your retirement income.

*Ron King, Investment Representative,
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[Talk to your financial security advisor.](#)

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[Contact us today at info@specialtywealth.com](mailto:info@specialtywealth.com)

For Business

Exit Strategy: Five questions to ask yourself when planning to retire from your business.



How are you planning to leave your business when the time is right? Here are five relevant questions to ask yourself, well in advance, about your 'exit strategy':

1. Have you created a competent management team to continue if you retire?
2. Have you identified the 'one' who will sit in the corner office...if not, are you looking for Mr. / Ms. Right?
3. What is your plan...are you selling outright, for how much, or financing a takeover?
4. How much of your personal 'self worth' is tied up in the business; it may be able to live without you, but can you live without it?
5. What are you doing after work? A total leaving or gradual retirement?

Planning your 'exit strategy' is a process. [Speak with your financial security advisor](#) about the best plan for your business.

Financial Planning

How to help young people win the financial struggle: Start early and keep talking.



Tempting as it might be to make your children save every dollar they get from any source, we know that 'financial balance' is the right thing to teach. Have them take a look at their long-term savings goals, which depending on the age might be the purchase of a new gaming system or a car when they turn 16. Spending is a reality, so learning to appreciate the ability to spend money, especially if they are earning it, is a valuable life lesson. What age should young people begin to seek advice from a financial planner? Take them along to [talk to your financial security advisor](#), and start a savings plan as soon as they get a paycheck.

If at 16 years old, they saved \$25.00 a month, and it earned only 0.25% interest in a bank account, at the end of **10 years** you would have **\$3,038.13**. If at 16 years old, they saved \$25.00 a month, and it earned an average of **4%** interest while invested, at the end of **10 years** you would have **\$3,693.02!** (or **\$654.89 more!**)

In the Community:

It takes a Village...Small Town and Big Hearts make a difference.



We planned, we hoped, and we worked for a year to bring the Halloween Food Drive to fruition. A small team, it was obvious that we needed help outside of our business to be able to cover over 550 homes in Newcastle and create a successful event to support the Clarington East Food Bank. We asked for help, and we got it, in a very big way. Our thanks to our co-sponsor, Frank Palmieri, of Palmieri's No Frills, and to Karen Briden, the Clarington East Food Bank Coordinator. Our special praise for the volunteer coordinators at all the local high schools, for their patience and time to recruit students to help out on such a special night. The media helped us promote the event also, with Clarington This week spreading the word in the newspaper and online, and Magic 96.7 in Peterborough creating a commercial and sending out their event cruiser for the night. Our grateful thanks to all the parents, adults, community leaders, friends, and family who rolled up their sleeves and pitched in. It takes a village, one we are proud to support. Thank you to everyone who contributed to our Halloween Food Drive!

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