



Specialty Wealth & Financial's
Solutions Newsletter:
 Financial Planning, Insurance, and Investment Solutions
From the Ordinary to the Extraordinary

Specialty Wealth & Financial Solutions Newsletter

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www.SpecialtyWealth.com

Life Insurance

Unexpected Critical Illness and Disability can put a wrench in your finances



Sources: 1985 Commissioner's Individual Disability Table A (CIDA) blended 50/50 male/female and 50/50 accident/sickness; Statistics Canada: The Daily-Survey of Self Employment 2002

It is always our hope that we will never have to experience a critical illness or disability significant enough to affect us financially, but the fact is that 42% of people, aged 30 will become disabled for at least 90 days prior to age 65 and the average duration of disability is 3.2 years.*

Why do people delay purchasing living benefits? The cost increases with every passing year, so delaying the decision becomes more costly the longer you wait.

If cost is a factor, it may be wise to take a look at where funds would come from to cover expenses if income was interrupted by illness. Credit? Retirement savings? Support from family or selling off assets? The cost of CI or DI insurance now may prevent financial difficulty later in life.

If your workplace offers group benefits, be aware of the coverage and restrictions involved. Also, single parents can be the most vulnerable to a critical illness or disability, without a solid second income behind them to help if times change. [Learn more about CI](#) and DI coverage.

Investing

Converting your RRSPs into retirement income: RRIFs or Payout Annuities?



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By the end of the year you turn 71, your RRSPs need to be converted to an income vehicle that best suits your individual needs.

Many years have been spent gathering your assets, and different types of money need different types of income plans.

RRIFs - Registered Retirement Income Funds

A common method to convert your RRSP dollars, RRIFs have a prescribed minimum payout yearly, as set by the government. Leftover funds go to your beneficiary, yet upon death would be taxable as income for your estate. You have flexibility to change the income stream, within limits.

Payout Annuities

Once set up, the income is guaranteed for a lifetime or a certain number of years, your choice. If guaranteed for a lifetime you can't outlive your money. An annuity may have no residual estate value, and once set up, no adjustments can be made. There are also tax considerations.

Many can benefit from a combination of RRIFs and Payout Annuities. To illustrate how these and other strategies would work for your situation, [contact us](#) and take a look at all the options available for retirement income.

[Interested in learning more about a career in Financial Services?](#)

[Contact us today at info@specialtywealth.com](mailto:info@specialtywealth.com)

For Business

Does your Group Benefits plan offer a Health Spending Account?



The success of your business can be affected by the health and welfare of your employees, and your Group Benefits plan should be able to flex with their changing needs. The most innovative option to come along recently is the health spending account. Empowering the employee to choose where his or her dollars are spent, the health spending account uses a credit card concept to make paying for health services easier.

When reviewing your Group Benefits plan that involves the health spending account, take note of what stop loss provisions you have in place.

What is it, and why do you need it? Contact us to review your existing [Group Benefits](#), or to explore how a plan can be tailored for your needs.

Financial Planning

Intergenerational Wealth Transfer: Who gets the cottage?



Whose name will be on the sign leading to your family cottage in the future? If you hope for your family name to stay there, and are leaving the cottage to your children, capital gains taxes may be an issue when the cottage transfers to them. Often times, the burden of taxes can make it difficult or impossible for them to retain this much loved asset in the family, and inheritants can be forced to sell it if not able to raise funds. Similarly, rental properties can also be left to family, triggering the same capital gains.

How can we help with intergenerational wealth transfer? We work with you and your team of professional advisors to determine your capital gains liabilities. Once this is known, we project into the future to determine your liabilities at the time of passing. Then, we look for the most economical way to have the needed funds available.

[Contact us to review your wealth transfer plan](#)

In the Community

Specialty Wealth & Financial supports Concerts in the Park



Specialty Wealth & Financial is one of many sponsors of the Newcastle Community Hall Village Concert series again this summer. Neighbours and friends gather for an evening of music every Tuesday evening until August 27th. Concerts begin at 7 pm, and are held rain or shine in the parkette beside the Newcastle Community Hall. On rainy days, often the concerts will be held inside the hall itself.

Donations to the Clarington East Food Bank are welcomed.

Our thanks to local organizers for taking the time to put together Village Concerts 2013.

To see the concert listings, [visit our Facebook Page](#)

Contact Us



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